



## **María Teresa Menéndez**

### **Manager**

#### **Summary of Experience**

María Teresa Menéndez provides analyses and advisory support for litigation and arbitration matters involving economic, financial and regulatory issues. While at Solutions Economics, she has contributed to projects in Argentina, Guatemala and Mexico. As part of these projects, she has applied both analytical and conceptual knowledge in English and Spanish to cases involving the electricity and natural gas industries.

Prior to Solutions Economics, Ms. Menéndez worked in two oil and gas companies in Argentina, participating in projects in different business units in the US, Argentina, Bolivia, Brazil, Ecuador and Venezuela. She has also held positions in the financial industry, both in a bank and a consulting firm.

Ms. Menéndez graduated with a Bachelor's degree in Computer Sciences from Universidad Tecnológica Nacional and has obtained a Strategic Marketing Certificate from Instituto Tecnológico de Buenos Aires.

#### **Selected Experience**

- Performed research and provided support in a dispute over financial compensation from a lawsuit in the natural gas industry.
- Provided support for a regulatory matter involving the natural gas network in Mexico.
- Provided support in a case related to sixty-three disputes between the government of Guatemala and an electric utility.

#### **Professional Experience**

- **Solutions Economics, LLC**
  - 2010–present, Manager
- **REPSOL - YPF S.A. (*merged oil and gas company*)**
  - Project Leader for the consolidation of the Financial Information (financial statement, P&L, etc.) from the different business units in US, Argentina, Bolivia, Brazil, Ecuador and Venezuela.

- Participated in the consolidation of the SAP for the implementation of unified systems for the Americas, Europe, Asia and Africa as the YPF business and systems expert.
- Member of the working task force for the implementation of new methodologies for project management of the newly merged company.
- **YPF S.A. (oil and gas company)**
  - Project Leader: planning, organization, management, control and coordination of IT projects. Use of methodology for project management and control. QA. Budget project control. Decision maker.
  - Project Team Leader: evaluation and selection of software and project team (technical specialists and suppliers).
  - Contact / Management relationship with suppliers of IT products and services to develop and customize applications using the company standards (ORACLE, UNIX, Windows NT).
  - Projects: “ServiClub” Loyalty Card System (smart card technology, “ServiClub” was ranked as the 3<sup>rd</sup> best Loyalty program for an oil company in the world in 1997), Fleet Card System, Natural Gas Dispatch System, Reserves System, Foreign Trade System.
  - Data Administration using ORACLE CASE Designer/2000 tool.
  - IT Standards and methodology definitions.
  - Control supplier’s developments and deliverables. Quality assurance.
  - Projects: IT Upstream projects (Interpretation, Exploration, Well workover, Perforation, Production)
- **BankBoston Argentina (bank)**
  - Analysis and design of the following Systems: Custody, Global Custody, Credit Scoring, Customer Service, Foreign Trade (Import, Export, Money Transfer).
  - Data and process modeling using ADW CASE tool with BankBoston methodology.
  - Standards definitions: use of ADW CASE tool, systems testing, data conversion, systems documentation.
  - Evaluation and selection of CASE tools.
  - Evaluation and selection of mainframe applications for Downsizing.

## Education

- BS, Computer Sciences, Universidad Tecnológica Nacional (UTN), Argentina

María Teresa Menéndez, Solutions Economics LLC

- Strategic Marketing Certificate, Instituto Tecnológico de Buenos Aires (ITBA), Argentina.

### **Courses – Seminars**

- SAP Certificate - Purchase Management (2000)
- SAP Certificate - General Vision of Accounting and Controlling (2000)
- SAP Certificate - General Vision of R/3 System (2000)
- Smart Cards – 2<sup>nd</sup> Argentine Conference (1998)
- Communication Skills – YPF Training Program (1998)
- Smart Cards – 1<sup>st</sup> Argentine Conference (1997)
- Leadership and Communication – YPF Training Program (1997)
- Effective Oral Presentations – Price Waterhouse (1997)
- Effective Negotiation – Bocanera & Associates (1996)
- International Marketing and International Negotiation - Bank of Boston Foundation (1995)
- Rightsizing Seminar – Consist Teleinformática (1994)
- Novell Network Administration - Bank of Boston Foundation (1994)
- Structure Design Seminar – Henry Martin & Associates, Ernst & Young International (1991)
- Structure Analysis Seminar – Henry Martin & Associates, Ernst & Young International (1990)
- Systems Theory – Consejo Profesional en Ciencias Informáticas (1986)

### **Grants**

- “V Information Technology and Telecommunications National Conference” (Universidad Tecnológica Nacional, 1987)

### **Languages**

- English
- Spanish
- Portuguese (working knowledge)